

INSERTION ORDER



NEWS REPORT

Please insert our _____
(position, back cover, inside cover, size of advertisement)
page advertisement in the "NEWS REPORT" beginning with the _____
(month)

issue for 1 time only 2 times 4 times

Our check for the first insertion (one time only) is enclosed. (no discount)

Our check for the total contract, less 10% is enclosed.

Multiply the space rate for our advertisement by the number of insertions

(\$ _____ X _____ = _____ and prepay the entire contract, taking
10% pre-payment discount.

Company Name _____

Authorized Signature _____

Address _____

City _____ State _____ Zip+4 _____

Phone Number _____ Date _____

Send Advertisement Copy to:

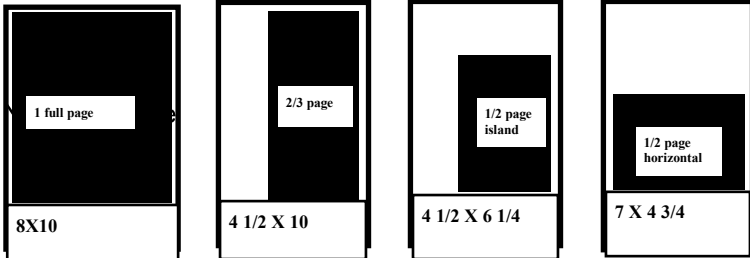
Clyde Nelson
1507 19th Street NW
Turtle Lake, ND 58575-9492
Cell phone: 701-531-2938
Phone or Fax 701-448-2568
email: ndabnews@westriv.com

Make checks payable to:

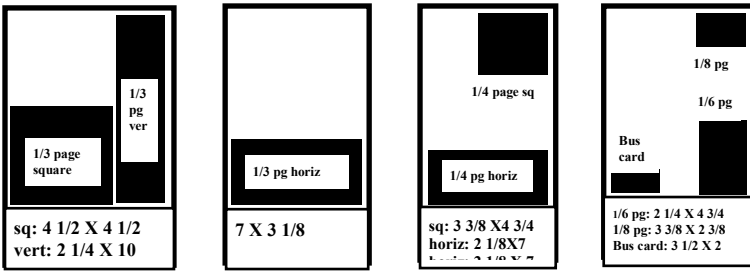
ND Autobody Association

Submit Advertisement by:

Spring: Summer: Fall : Winter:
Feb 15 May 15 Aug 15 Dec 15



Ad Sizes



BLACK & WHITE AD RATES

SIZE	1 TIME	2 TIMES	4 TIMES
Full page	180	170	165
2/3 page	155	145	135
1/2 page	135	125	115
1/3 page	95	90	85
1/4 page	85	80	75
1/6 page	80	75	70
1/8 page	75	70	65
Back Cover	325	315	305
Inside Front cvr	190	190	190
Inside Back cvr	190	190	190
Center Fold	295	285	175

Continued

COLOR RATES

Available in 1/3 page or larger ads only

- A. Black and one color add \$80
- B. Black and two colors add \$160
- C. Full color (4 color) add \$320

CAMERA READY

MISCELLANEOUS INFORMATION

Misleading advertising will not be accepted.

Advertising which criticizes your competition will not be accepted.

"Editorial-style" advertising copy will be labeled with the word "advertisement".

THE CLASSIFIEDS

Each member is allowed 5 lines, 25 characters per line, plus name & phone number. If you'd like to put your address into the ad, please include that within the 5 line, 25 character portion. FREE to members only.

For non-members the charge is 50 cents per word, including the words "For Sale", name, address and phone number. Initials and numbers count as words.

MAKE ALL CHECKS PAYABLE TO:
ND AUTOBODY ASSOCIATION

SEND ALL ADVERTISING COPY TO: CLYDE NELSON,
1507 19TH STREET NW, TURTLE LAKE, ND 58575-9492